

Outreach

Help individuals and organizations in York and Adams Counties achieve the American dream of homeownership.

Community service projects by volunteering time, fund raising and making financial contributions to area housing and shelter-related charities.



Keys to the City in York and Keys to Homeownership in Hanover promote the benefits of owning versus renting and offer incentives for prospective homeowners.

Disaster relief fund to help victims of natural disasters get back on their feet.

Political & Legal Issues

The Association provides a voice at the local, state and national level on real estate issues, offers interpretation of new laws and provides processes to keep claims out of court.

Political lobbying and advocacy on real estate and licensure issues.

Legal guidance from association solicitor on issues such as agency, anti-trust, etc.

Professional standards process for arbitration of business/commission disputes and Code of Ethics enforcement.

Dispute Resolution System offers mediation for buyers, sellers and REALTORS® keeping resolvable issues out of court.

Consumer protection/complaint process with the public.

Recognition

Acknowledges outstanding service by members with annual recognition awards including REALTOR-of-the Year and appreciation awards.

**REALTORS® Association
of York & Adams Counties, Inc.**

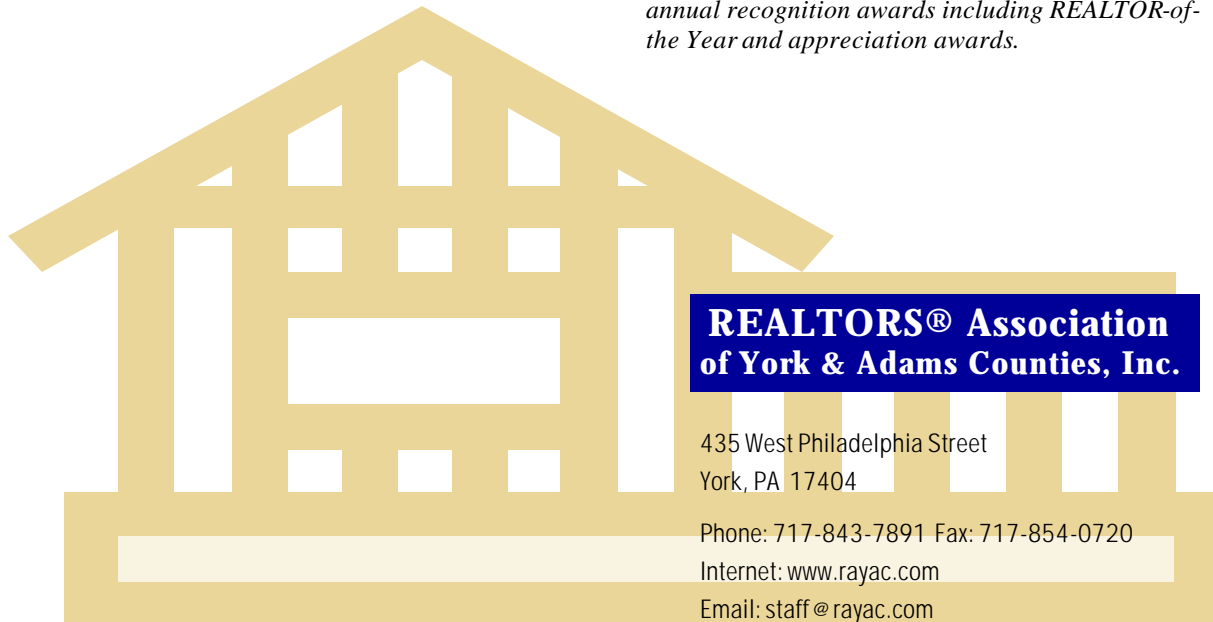
Here
to Serve
YOU

***A complete guide of
Association services.***

It is the goal of the leadership and staff of the REALTORS® Association of York & Adams Counties, Inc. to provide meaningful business services to our members - services that help you to be both professionally and financially successful. It is our desire to do everything possible to make membership a positive experience and a worthwhile investment.

Core Services

The Association provides efficient core services that help you in your daily activities and responsibilities as a professional REALTOR®. We strive to make your career more productive.



Multiple listing and computer services to help you market your listings effectively for both buyers and sellers. Some features and services of our MLS system include:

- browser-based online system
- download software with flyer, slide show and CMA capabilities
- technical support
- multi photo capability
- assessment office tax records
- municipality millage rates
- ongoing MLS training classes
- photographic services
- reciprocal agreements with other regional MLS organizations.
- smart framing available to place MLS listing search on broker/agent IDX websites.



Forms, contracts and agreements developed by RAYAC to address the legal issues associated with real estate transactions in both hard copy and computerized versions.

Electronic lock box system provides sellers with the protection they deserve and makes showing properties much easier for members

Sellers disclosure database access available on the internet to seller disclosure forms.

Education Services

Education is the key to staying on top of the ever-changing world of real estate. There are always new laws and regulations to learn about to service your clients in the most knowledgeable manner.

In-house training center - The Real Estate School of York & Adams Counties - offers

outstanding REALTOR® and Appraiser continuing education and designation courses.

Educational seminars, “Morning Mini” and “Lunch & Learn” programs provide updates on new legislation or real estate-related topics.

Information Services

The association provides a number of services to keep you informed about the real estate industry and to also inform the public about the profession.

RAYAC Connection is the association’s monthly newsletter which gets mailed to all REALTOR® and Affiliate members.

RAYAC Connection Plus is a bi-weekly e-mail newsletter to keep all members up-to-date.

Real Estate Weekly is the association-owned weekly publication to provide REALTORS® with an affordable advertising source and the public with an informative resource for their real estate needs.

Membership directories are published biannually to give you a current and comprehensive listing of all member firms, individuals and affiliate members.

Internet presence with RAYAC.COM, the association’s web page, and also with REALTOR.COM, the most comprehensive real estate site on the internet. We also have a partnership with York Newspaper Company with a local presence on homesinyork.com and eveningsunhomes.com.

Contacts

Sometimes who you know is just as important as what you know. The Association helps you meet other professionals in the industry.



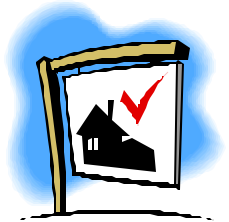
Specialty forums for members who specialize in areas other than residential sales.

Annual Marketplace held each October in conjunction with RAYAC’s annual business meeting features an affiliate member trade expo to learn about housing-related products and services.

Social activities and other opportunities to network with other REALTOR® and Affiliate members such as Wednesday Wind Down and the annual Installation and Awards luncheon.

Resources

The Association offers you tools you can use to put your career in motion.



Specialized appraiser subscription services

offer a weekly “comparable” service combining MLS data and pictures with the York and Adams County assessment records.

York County assessment/tax maps are available for lease on CD-ROM. Plans are also underway for an Adams County version.

Member service center (RAYAC store) offers forms and supplies ie: information boxes, signs, maps, atlases and promotional items. Store items may be previewed and purchased online at www.rayac.com. The color copier in the RAYAC store allows members to make full color promotional flyers at reduced costs.

Courier service provides delivery of supplies to offices in Hanover, Gettysburg and Southern York County outside a 12 mile radius of association.